

Industry Benchmark International Strategy Scientific Innovation Constant Perfection







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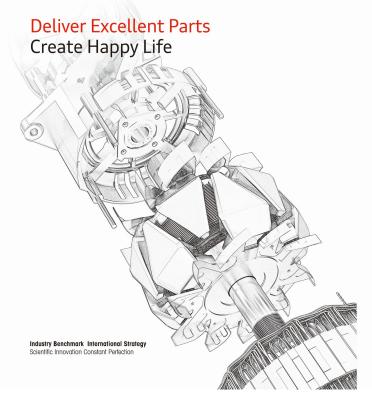
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President Speech

Longcheng will continue to insist the development strategy of Technology. Innovation, Continuous Improvement, International Strategy, Industry. Benchmark, striving to establish more and more industry benchmarks.

We Share a Common Dream

董事长致辞

科技创新、精益求精; 国际战略、行业标杆

20 年来,江苏龙城精锻有限公司致力于汽车零部件精锻行业发展,以"科技创新、精益求精;国际战略、行业标杆" 为发展战略,将企业打造成为国际化的汽车零部件精锻件制造企业,已经成为全球跨国 500 强汽车零部件和汽车制 造商的首选合作伙伴。

坚持科技创新,简化生产工艺,优化生产成本,保证产品品质,为全球客户提供最满意的产品和服务。坚持精益求精,打造优秀团队、关注管理细节、不断持续改进,保证企业在行业中的竞争力。我们志在引领行业发展,树立行业标杆!

龙城是有梦想的企业,我们的团队攻关尖端技术、研发前沿产品,实现产品多元化发展;我们关注人才,关心员工,创造龙城特色文化,让每一位员工以加入龙城为骄傲、与龙城共同发展而自豪!

龙城精锻将继续秉承"科技创新、精益求精;国际战略、行业标杆"的发展战略,力争创造一个又一个行业标杆!

龙城愿与您共创精彩未来!

董事长: 了好死

PRESIDENT SPEECH

Technology Innovation Continuous Improvement International Strategy Industry Benchmark

During the past 20 years, Longcheng has been committed to the development of automobile forging industry. With the development strategy of Technology Innovation, Continuous Improvement, International Strategy, Industry Benchmark. Longcheng has become an international automobile forging parts manufacturer and the preferred partner of top 500 multinational auto parts or automobile manufacturers in the world.

Insist on science and technology innovation, simplify manufacture process, optimize production cost and guarantee quality to supply global customers with most satisfactory parts and services. Adhere to pursuit of perfection, build an excellent team, pay attention to management details, and keep improvement to guarantee the competitiveness in the industry. We aim to guide the industry development and set up industry benchmark.

Longcheng is a company with dreams. Our team make breakthrough of top technology, research and develop leading-edge products to realize product diversified development. We pay much attention to talented persons, care for personnel and build Longcheng characteristic culture to make each employee proud of working in Longcheng and growing together with Longcheng.

Longcheng will continue to insist the development strategy of Technology Innovation, Continuous Improvement, International Strategy, Industry Benchmark, striving to establish more and more industry benchmarks.

Longcheng is ready to work together with you for a wonderful future.

President: Zhuang longxing

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We Share a Common Dream

江苏龙城精锻有限公司位于江苏常州武进国家高新技术开发区。占地面积共 11 万平方米, 固定资产 4 亿元, 员工 1500 余人, 其中各类专业技术人员 300 余人; 目前是全世界首屈一指的小型精锻件制造商, 全球最大的汽车发电机精锻爪极专业制造商。

龙城精锻,拥有二十年的精银行业技术经验,是全球生产汽车发电机精银爪极、汽车发电机转子、汽车发电机轴、汽车发电机放带轮、柴油高压共轨燃油喷射系统精锻件等多种中小型精银件的行业先锋。向全球十多家跨国汽车电器制造商提供 200 多种汽车精锻件和小型精银件,海外销售额超过 50%。企业研发的工程机械精锻件、高速铁路接触网精锻件也赢得客户的首肯。企业凭借精湛的精锻技术成为值得顾客信赖的汽车零配件合作伙伴。

龙城精锻,拥有自主知识产权,工艺研发速度快,产品专而精,为客户提供小型精锻件解决方案。龙城精锻,视顾客为研发合作伙伴,不断持续改进,树立行业标杆。

ABOUT OUR COMPANY

Jiangsu Longcheng Precision Forging Co., Ltd. bases in Wujin Hi-tech Industrial Zone, with a floor space of 110,000 square meters, fixed assets about 400 million Yuan and staff over 1,500 including more than 300 specialized technical personnel of all types. At present, Longcheng is one of the leading small forging manufacturers and the biggest forging claw pole suppliers in the world.

With 20 years of experience in precision forging industry technology, Longcheng is the leading manufacturer in the world with many kinds of small and mid-sized forgings such as generator claw poles, rotors, shofts, forgings of diesel high pressure common rail fuel injection system. Longcheng supplies more than 200 kinds of auto forgings and small-sized forgings to over a dozen of multinational auto electrical manufacturers in the world with export exceeding 50%. Forgings developed by Longcheng such as engineering machinery forgings and high speed railway OCS parts also earn customers' nod of approval. Longcheng becomes the trustworthy partner by its advanced forging technology.

Longcheng has its own intellectual property. With quick R&D speed and high quality products, Longcheng offers good solving plans of small forging parts for customers. Meanwhile, Longcheng regards customers as R&D partners, continually improves and sets the forging industry benchmark.



1996-1997

托车行业精锻大王的目标。

part king.

1996-1997 年,成为国内最大摩托

车齿轮精锻件生产基地,达到了摩

From 1996 to 1997, Longcheng

Precision Forging was the largest

production base of motorcycle gears,

becoming the forged motorcycle

2002-2003

We Share a Common Dream

2002 年 10 月,公司更名为"常州市龙城精锻有限公司"。

2003 年 5 月,公司获得了自营进出口权,法国 法雷奥、美国雷米、德国博世、美国佩特来等新 产品相继开发。

In October 2002, Longcheng changed its name to be Changzhou Longcheng Precision Forging Co., Ltd..

In May 2003, Longcheng gained the imp. & exp. license. Many new parts were successfully developed for Valeo, Remy, Bosch and Prestolite.

2006

2006年9月,成为法雷奥全球唯一的精锻 VIP供应商,爪极产量达900万件,年创 产值2亿元。

2006年11月,公司更名为"江苏龙城精 锻有限公司"。

In September 2006, Longcheng was honored to be the only VIP supplier of forged parts for Valeo Group worldwide. Claw Poles were produced more than 9 million pieces, and production value over 200 million Yuan.

COMPANY HISTORY 企业发展历程

2008

2008年9月,俄罗斯市场开发成功,开始批量供货。 2008年10月,德国博世开始批量供货,客户多元 化进程加速。

in September 2008, Longcheng successfully entered the Russian market and began the large supplying. In October, Longcheng started the large supply for Bosch Germany, speeding up the customer diversification.

2012

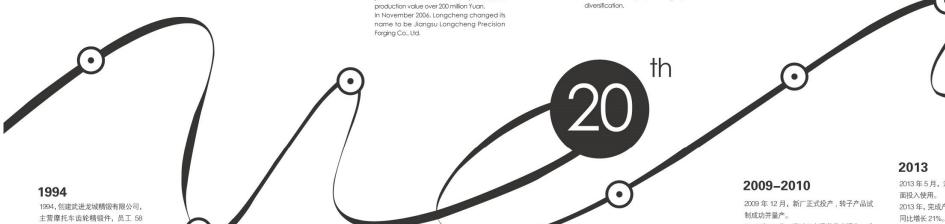
2012 年 3 月, 获得了德国莱茵颁发的 ISO14001 环境管理体系、OHSAS18001 职业健康安全管理体系证书。

Longcheng obtained the certification of ISO14001 Environmental management system and OHSA\$18001 Occupational Health and Safety Standard management system issued by the German TUV in March of 2012.

2014

2014年7月,紧临现厂区东面的52亩新厂区获批, 启动规划建设标准车间和研发中心,主要用于柴 油高压共轨燃油喷射系统精银件项目批量生产。 2014年9月,汽车发电机轴研发成功并开始批量 生产。

In July 2014, close to the east of old plant the new plant with a floor space of 35 thousand square meters was approved. It was planned to be constructed as standard workshops and R & D center, mainly for mass production of forgings for diesel common rail fuel injection system. In September 2014, the shaft for automobile generator was successfully developed and started mass production.



1994,创建武进龙城精塅有限公司, 主营摩托车齿轮精锻件,员工 58 人,净资产 90 万元,年创产值 600 万元。

In 1994, Wujin Longcheng Precision Forging Co... Ltd. was built, mainly for forged motorcycle gears, with 58 workers, a net worth of 900,000 Yuan, and annual production value of 6 militan Yuan.

1998-1999

1999 年 7 月,汽车发电机精锻爪极开始量产,汽车发电机爪极精锻生产工艺获得国家专利。同年 10 月,在重庆建立摩托车齿轮精锻件生产基地。

In July of 1999, forged claw pole for automotive alternators were successfully developed and started batch production. And the techniques of claw pole production obtained the national patent. In October, Longcheng built motorcycle parts production plant in Chongqing.

2004

2004年5月,通过法雷奥 Valeo1000 和美国雷米 质量体系认证,10月通过 ISO/TS16949 质量体系 认证,汽车发电机爪极正式开始出口欧洲和美国。

In May 2004, Longcheng passed Valeo1000 audit, America Remy's a quality system audit and gain ISO/TS16949 certificate in October, starting to export to Europe and America.

2007

2007 年 5 月,汽车发电机爪极通过新产品技术 及生产鉴定,产品获得多项专利,并获得国家 火炬计划项目等多项殊荣。

2007 年 10 月,武进高新区的新工厂开始建设,新工厂占地 114 亩。

In May 2007, Longcheng's generator claw poles passed through the new product techniques and production audit, gained many patents, and even many honors such as the State Torch Plan project.

In October 2007, we began to build new plant over 76 thousand square meters in Wujin Hi-tech Industry Zone.

2010 年 1 月,通过日本泽藤量产评审,成 为日本泽藤首个非日企的零件供应商。

2010 年,高铁精锻件和高压油缸精锻件等 异型精锻件批量生产。

In Dec. 2009, the new plant started production. And rotor was successfully trial-produced and started the batch production.

In Jan. 2010, Longcheng passed the batch production audit of SAWAFUJI from Japan, becoming the first supplier which is not a Japanese company.

2010, High speed railyway and high pressure hydro-cylinder forging parts started SOP.

2013年5月,汽车零部件扩产机加工车间全面投入使用。

2013年,完成产量5100万件,产销10亿元, 同比增长21%。

Due to the production expansion of auto parts, the new machining workshop was fully put into use in May of 2013.

In 2013, the production volume was up to 51 million and sales volume up to 1 billion yuan, with 21% of year-on-year growth.

FORGING PROCESS 精锻加工











CNC MACHINING 数控加工



We Share a Common Dream



德国全自动生产线和加工中心、全自动铁屑和切削液回收系统、完善的信息化管理系统,保证高效快速生产。高、精、尖设备不仅具有精度高,速度快的特点,还拥有非常高的可靠性,满足高效的生产需求的同时,保证安全、环保生产。

German automatic production lines and machining centers, automatic iron and cutting fluid recycle system, and perfect information management system, all ensure fast and efficient production. High precision and advanced equipments have not only characteristics like high accuracy and fast speed, but also a very high reliability. They meet the demand of efficient production and at the same time ensure safe and environmentally friendly production.







TOOLING MACHINING 模具加工













Advanced milling process and EDM equipments ensure the accuracy of tooling and high quality of products.







2009 年以来,车间先后引进国内先进的自动装配生产线、浸漆生产线、全自动通风系统,满足了不断增长的订单需求,保障了员工的职业健康安全。

Since 2009, the workshop has introduced domestic advanced automatic assembly lines, varnish production lines and automatic ventilation system, which not only meet the increasing demand of orders, but also guarantee the occupational health and safety of employees.



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MEASURING EQUIPMENTS 位测设备







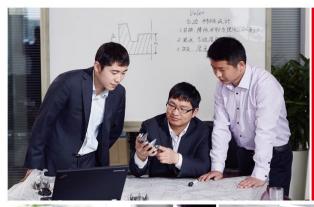


原材料 100% 物理和化学分析、外购零件 100% 进货检验、在线质量控制,确保产品制造 "0 缺陷";领先的模具设计技术、精密的制造设备,保证模具质量;设施完善的计量室、理化分析室、金相分析室和三坐标实验室,为产品质量提供了有效的保证。

Raw material 100% physical and chemical analysis, out-sourcing parts 100% inspection, and on-line quality control all ensure the parts of "Zero defect"; leading tooling design and precision equipments guarantee the tooling quality; calibration lab, physical & chemical lab, metallographic lab and CMM lab with good facilities all offer effective guarantee for parts' quality under control.

TECHNOLOGY RESEARCH & DEVELOPMENT 技术研发





Quality Guarantee





龙城精锻,拥有完善的产品开发体系,既保证了在竞争对手中最短的开发周期,又保证了产品批量生产的质量要求。 优秀的产品,重在过程的规范化。FMEA、控制计划、生产工艺、作业指导书,保证产品符合顾客核准的技术标准,确保设计"0缺陷"。

Longcheng has an excellent R&D system, which ensures not only the shortest development cycle, but also quality requirement in batch production. Excellent parts lie in the process standardization. FMEA, control plan production technology and work instructions all guarantee parts' specifications and ensure the design of "Zero defect".



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龙城精锻拥有一支年轻的管理团队,平均年龄不到35岁,员工团队多国籍,管理理念多元化。全体员工致力于"0 缺陷"质量目标的实现,精益求精,是龙城精锻团队共同的追求。重视人才培养,珍惜员工参与精神,注重激励员 工才能,提供宽阔的职业发展平台。

"奉献优秀产品、创造快乐生活",引领龙城精锻文化核心。龙城精锻,营造展示个人才能的空间,注重发掘品德高尚, 具备创新理念,团队合作精神,有潜力的员工与企业共同成长。

With average age less than 35 years old, Longcheng is led by a young management team, which is multinational and of diverse management concepts. All staff devote themselves to the realization of "zero defect" quality target. Pursuit of excellence is the quality culture shared by the whole Longcheng team. Also Longcheng pays attention to the training of talented employees, cherishes their participation spirit, focuses on inspiring their potential abilities, and provides them with a broad platform for their career development.

Deliver Excellent Parts, Create Happy Life is always the core of Longcheng's culture since founded. Longcheng creates spaces for staff to show their talents and lays stress on finding virtuous, innovative and cooperative employees to grow together with the company.

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Deliver Excellent Parts Create Happy Life

Deliver Excellent Parts Create Happy Life

Longcheng is always making efforts to raise the capabilities of RAD and technology development, keeping synchronized with the vehicle's rapid development.







产品功能

随着汽车用电性能要求越来越高,对汽车发电机的输出功率要求也越来越高,转 子及爪极产品的技术创新是提升电机功率的关键。龙城精锻,不断提升研发能力 和工艺开发能力,保持与汽车同步的快速发展能力。

PRODUCT FUNCTION

With the higher and higher automotive electrical performance requirements, generator output is requested more and more, the key of which is rotor and claw pole technology innovation. Longcheng is always making efforts to raise the capabilities of R&D and technology development, keeping synchronized with the vehicle's rapid development.

产品功能

柴油汽车高压共轨电喷系统具有低排放、低油耗、低噪音、高扭矩等特点,较传统柴油机燃烧效率提高 8%、二氧化碳排放降低 10%、噪音下降 15%。高压共轨喷油精和共轨管精锻件是柴油高压共轨电喷系统中最关键的部件。龙城精锻,利用多年来在精银行业技术经验和优势,成功开发喷油嘴和共轨管精锻件,成为首个实现国产化的企业之一,技术上填补了国内空白。

We Share a Common Dream

发电机转子, 功用是产生旋转磁场。由前后爪极、线圈绕组、滑环、风扇、轴、轴承等部件组成。龙城发电机转子,由自主生产的爪极、轴、线圈及其它外购零部件,采用先进的装配生产线组装而成,具有高精度、高功率、高效率、低噪音等优点。





柴油高压共轨燃油 喷射系统精锻产品



镶磁铁汽车发电机转子

PRODUCT FUNCTION

High pressure common rail fuel injection system of diesel vehicles has merits of low emission, low fuel consumption, low noise, and high torque. Comparing with traditional diesel engine, combustion efficiency increased by 8%, carbon dioxide emission reduced by 10%, and noise decreased by 15%. High pressure common rail injectors and common rail forgings are the most critical parts of EFI system. Longcheng successfully developed injector and common rail forgings with its rich technical experience and superiority in the forging industry, and became one of the first companies to realize the localization and technically fill the gap in the domestic market.

Generator rotor is used to produce a rotating magnetic field. It is made up of front and rear claw poles, a coil, a slip ring, fans, a shaft, a ball bearing and other components. With self-produced claw poles, shafts, coils and other out-sourcing components, Longcheng's generator rotors are assembled in advanced assembly lines and have merits of high-precision, high power, high efficiency, low noise and so on.







We Share a Common Dream

1999 汽车发电机精锻爪极 Claw Pole



2001 汽车发电机皮带轮 Alternator Pulley



2009 汽车发电机转子 Alternator Rotor



2010 小型异型精锻件 Small Forgings



2011 轨道交通精锻件 High Speed Railway Forgings



2012 柴油高压共轨系统 High Pressure Common Rail System for Diesel



2014 发电机转子轴 Rotor Shaft

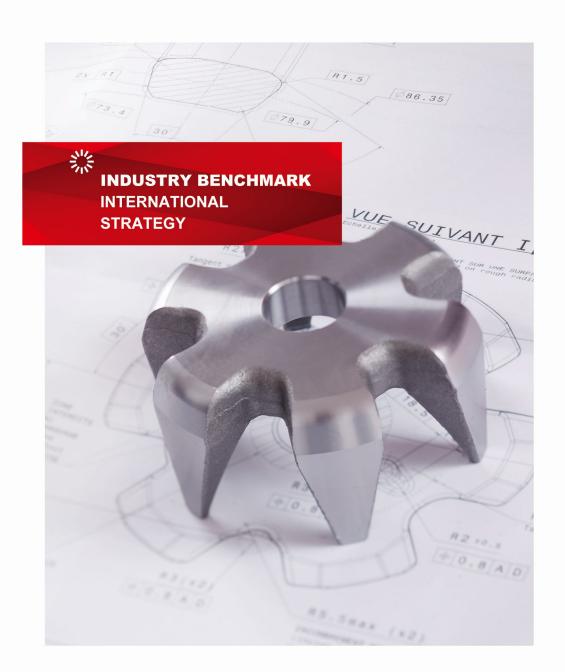
产品发展史

拥有强大的创新能力,龙城精锻致力于目标前瞻的产品研发,从摩托车齿轮精锻件到汽车发电机精锻爪极,再到汽车发电机皮带轮、轨道交通精锻件、柴油高压共轨系统精锻件和汽车发电机轴等产品,形成了行业领先的产品发展战略。二十年来,龙城精锻坚持技术创新,创造行业标杆!

PRODUCT HISTORY

With strong innovative ability, Longcheng Precision Forging is committed to the development of forward-looking products, from forged motorcycle gears to forged claw pole for automotive alternators, and to alternator pulleys, high speed railway forgings, forgings for diesel common rail system, automotive alternator shafts and other products, forming the industry-leading product development strategy. During the last two decades, Longcheng Precision Forging insisted on technological innovation and created the forging industry benchmark!





CLAW POLE 汽车发电机爪极









精锻工艺,是通过高温塑性成形,材料利用率高,内部组织致密,具有产品性能优的特点。是替代铸件产品、节 能环保、安全高质的最佳工艺解决方案。

精锻爪极,是汽车发电机的关键零件,爪极的材料质量、精锻成形质量,是影响发电机输出功率的关键因素。龙 城精锻提供的爪极,钢材经技术人员精心测试筛选,专业的精锻技术提高材料利用率和成形质量,产品内部组织 致密,装配后输出功率和噪音质量好,达到了全球企业节能降耗的要求。

Forging technology is to form the parts at high temperature, with the merits of high material utilization rate, tight inner organization and excellent performance. Forging is the best technology solving plan to replace the casting, save energy, protect the environment, and produce safe and high quality parts.

Claw pole is one of the key parts referring to generators' performance, such as the output, which mainly depends on the material quality and claw pole's forming quality. Carefully selected and tested material by the technologist and precision forging technology ensure the high material utilization rate, forming quality and tight inner organization. After assembly, alternators are of high output but low noise, meeting the energy-saving requirements in the world.

















INDUSTRY BENCHMARK
INTERNATIONAL
STRATEGY

FORGINGS FOR COMMON RAIL FUEL INJECTION SYSTEM

柴油高压共轨燃油 喷射系统精锻产品

We Share a Common Dream



高压共轨系统利用较大容积的共轨腔将油泵输出的高 压燃油蓄积起来,并消除燃油中的压力波动,然后再 输送给每个喷油器,通过控制喷油器上的电磁阀实现 喷射的开始和终止。

Common rail system accumulates high pressure fuel output by pump with a larger volume of the common rail cavity and eliminates the pressure fluctuations of the fuel, and then fuel will be sent to each injector. By controlling the solenoid valve on the injector, we achieve the start and end of the injection.



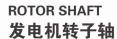
MAGNET ROTOR 镶磁铁汽车发电机转子





镶磁铁转子,是在传统的转子基础上在爪极的爪双侧上铣槽,镶入稀土制作的磁铁。设计改进后,汽车发电机的低速输出功率比传统发电机大大提高,满足了现代汽车用电量不断提高的需求。

Magnetic rotor is to mill grooves at the two sides of claw pole and insert magnets made of rare-earth (RE). With such design improvement, the output at low speed is much higher than the traditional rotor output, fulfilling the rising electrical power demand of cars.





转子轴,构成转子的重要部件,技术要求严格,有通 磁和带动磁场旋转的功用。

Rotor shaft, an important component to constitute the rotor, with very strict technical requirements, has the function of magnetic medium and making magnetic field rotate.



HIGH SPEED RAILWAY FORGINGS 铁路接触网精锻产品

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高铁配件,安全至上,技术性能要求高。随着高铁产业的不断崛起,传统的铸件产品已经越来越难以满足技术需求。

龙城精锻,基于领先的精锻技术、丰富的精锻经验和完善的管理体系。开发了轨道交通铁路接触网的高铁精锻件产品,并成功实现精锻件的国产化研发,替代进口,填补国内空白。

精锻高铁配件,采用优质钢材精心锻造,精度好、 刚性大、强度高。精湛的精锻技术为复杂的高铁 产品成型提供保障。

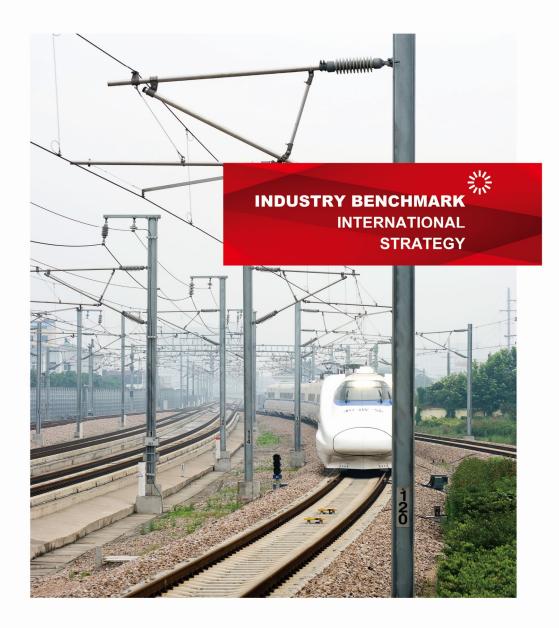
High speed railway parts are of safety first and high technical requirements. With the continuously development of High speed railway industry, traditional casting parts are more and more difficult to meet the technical demands.

With advanced forging techniques, rich experience and consummate management system, Longcheng opens up the High speed railway forgings, successfully realizing precision forgings' national development to replace the import and fill the gaps in the domestic market.

High speed railway forging parts are produced by excellent quality steel which is of good accuracy, rigidity and high strength. Consummate forging technology guarantees the complicated forming of High speed railway forgings.







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ALTERNATOR PULLEY 汽车发电机皮带轮

龙城精锻,累积了多年的皮带轮制造经验,设计开发各种型号,不同直径皮带轮产品。小直径机加工皮带轮和大直径锻造工艺皮带轮是目前的主要生产工艺。

龙城精锻,拥有各类中高档轿车、各类卡车皮带轮 的制造技术和经验,产品已经在日本卡车发电机上 成功应用,成为日本首家海外皮带轮供应商。

Longcheng has manufactured pulleys for many years of different types and diameters, mainly small diameter machining pulleys and big diameter forging pulleys.

Longcheng has rich manufacturing technology and experience to produce pulleys for all kinds of high-grade cars and trucks. Following the successful application in the Japanese truck generators, Longcheng became the first oversea pulley supplier of Japanese vehicle industry.









SMALL FORGINGS • • • • • 小型精锻件 • • • •

小型精锻件应用范围广,技术要求高。龙城精锻的精锻 技术已经获得多项国家专利,专业的技术经验,为客户 提供不同小型精锻件的开发方案。

龙城精锻拥有二十年的精锻行业技术经验,致力于 5kg 以下的精锻件开发,在小型发电机引擎精锻齿轮、皮带 轮精锻件、汽车齿轮精锻件、工程机械、石油机械和煤 矿机械小型精锻件产品方面开发经验丰富。

Small forgings are of wide range applications but high technical requirements. Longcheng has obtained many forging national patents, and can offer customers kinds of small forging developing plans, together with professional technical experience.

With forging technology and experience over twenty years, Longcheng focuses on the development of forgings less than 5kg, especially experienced at small generator engine forging gears, pulleys, automotive gear forgings, and small forgings for construction machines, petroleum machines and coal mine machines.



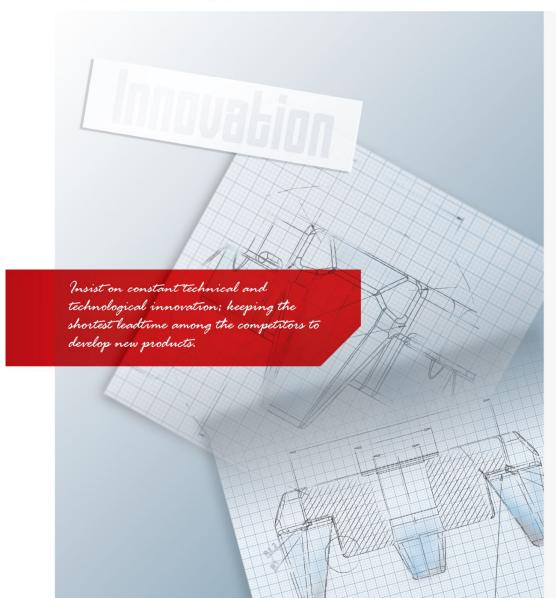






SYSTEM CERTIFICATIONS AND CUSTOMER HONOR 体系认证及客户荣誉

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ISO/TS16949、ISO14001、OHSAS18001 是贯穿所有环节的管理体系,并在此基础上创立了具有龙城特色的内部管理体系,让全体员工的工作简洁、方便,轻松满足质量、安全和环保标准的要求。

On the base of ISO/TS16949, ISO14001 and OHSAS18001, which run through all sectors of the managing system, Longcheng creates its own quality system enforcement method, to help staff work compactly and conveniently, easily meeting the requests of quality, safety and environmentally friendly standards.

GLOBAL MARKET & MAIN CUSTOMERS 全球市场及主要客户

2014年, 汽车发电机精锻件全球市场占比超过32%, 客户生产线返回低于2PPM。50%的产品 远销欧洲、美洲和亚洲各国,是法国法雷奥、德国博世、日本电装、美国雷米、美国佩特来等十 多家跨国客户的优秀合作伙伴,与顾客建立了共同发展的战略合作关系,全面满足顾客各方面的 高标准要求是我们永恒的目标。

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龙城精锻,强大的创新能力,高品质的产品,最优化的成本以及对顾客要求的快速反应,构成了 企业成功的坚实基础。

龙城精锻,质量、成本、交货期等方面的优异表现,多次被法雷奥、博世、雷米、佩特来评为优 秀供应商,在各国客户中享有较高的美誉度。最优的质量、及时供货、快速服务响应和持续改进, 让我们不断超越顾客的需求。

In 2014, automobile generator forgings take up more than 32% of global market share, while customer's production line return lower than 2PPM. With 50 percent of products exported to Europe, America and Asia, Longcheng becomes an excellent partner of more than a dozen of multinational customers like Valeo, Bosch, Denso, Remy, and Prestolite. Longcheng builds strategic partnerships for common development with its customers and regards fully meeting customer's high quality requirements in all aspects as its eternal goal.

Great innovation abilities, high quality parts, optimized cost and quick feedback to customers' expectations, all bring to the strong foundation of company's success.

Because of its great performance in quality, cost and delivery, Longcheng has been honored to be the excellent supplier by Valeo, Bosch, Remy and Prestolite, with good reputation at customers in foreign countries. Best quality, on-time delivery, fast feedback and continuous improvement all let us continuously exceed customers' expectations.

